



Our Company

Company Profile

Our Company

At DTE Energy, our aspiration is to be the best-operated energy company in North America and a force for growth and prosperity in the communities where we live and serve. Our aspiration grew out of our employees' genuine desire to help build a better future for Michigan and for every community in which we operate.

Our businesses include DTE Electric and DTE Gas – energy utilities regulated by the Michigan Public Service Commission – and non-utility energy operations located throughout the country. In 2016, DTE Energy's operating revenue totaled \$10.6 billion.

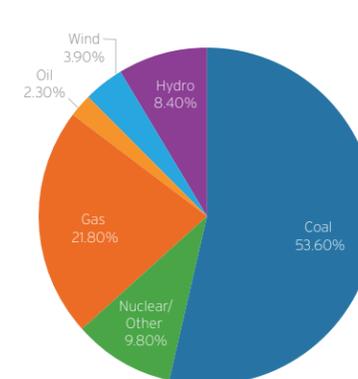
DTE Electric

In 2016, we delivered electricity to our customers from coal, natural gas, oil, nuclear and renewable energy sources. Our customers include residential, institutional, commercial and industrial accounts. DTE Electric owns and operates fossil fuel and nuclear plants totaling 10.2 gigawatts (GW) of installed capacity in Michigan, 958 megawatts (MW) of pumped storage hydroelectric and 493 MW of renewable energy capacity – wind and solar. In 2016, our total electric sales amounted to 48,600 gigawatt-hours (GWh). Purchased electricity accounted for 21 percent of the electricity supplied by DTE Electric during this period.

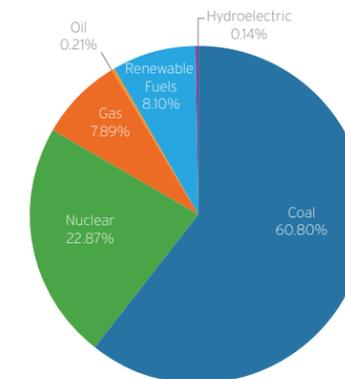
More information on renewable energy is included in the [Climate Change section](#) of this report.

DTE Electric owns and operates approximately 31,000 miles of overhead distribution lines and 16,000 miles of underground distribution lines. Our service territory encompasses 7,600 square miles and includes about 2.2 million residential, commercial and industrial customers.

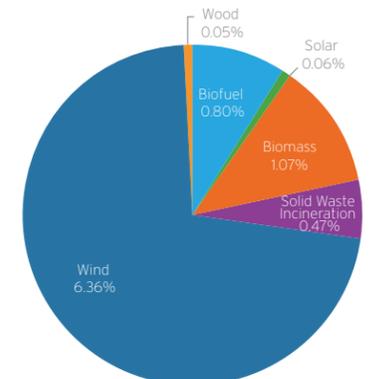
2016 Electric Generation Capacity



2016 Fuel Mix Used to Generate Electricity



Renewable Fuels Breakdown



New Link Lateral & Gathering

In October 2016, DTE Energy closed on the purchase of natural gas pipeline assets in Pennsylvania and West Virginia, complementing and expanding our existing midstream operations. These facilities, called Link Lateral & Gathering, will connect with the NEXUS pipeline and facilitate our ability to serve market demand. This was a significant acquisition that reflects the continuing growth and importance of our non-utility gas business.

DTE Gas

Our natural gas utility business serves approximately 1.3 million residential, commercial and industrial customers throughout Michigan. Our service territory covers 14,700 square miles. Founded in 1849, DTE Gas is one of the nation's largest natural gas utilities. We own distribution, storage and transportation facilities, approximately 2,000 miles of large gas transmission pipelines and 19,000 miles of smaller distribution mains.

We own storage properties relating to four underground natural gas storage fields with an aggregate working gas storage capacity of 139 billion cubic feet. These facilities are important in providing reliable and cost-effective service to our customers. We also sell storage services to third parties. There is more natural gas storage capacity in Michigan than in any other state.

DTE Gas is directly connected to interstate pipelines, providing access to most of the major natural gas supply producing regions in the Gulf Coast, Mid-Continent and Canadian regions. We are planning significant investments over the next two years to expand our capacity and increase the amount of natural gas our system can bring into Michigan and deliver to the state's gas customers. This is important to maintain reliable and affordable supply for residential and business customers, especially as natural gas is increasingly used as a fuel for generating electricity, replacing more carbon-intensive coal-fired capacity.

Gas Storage and Pipelines

DTE Energy controls two natural gas storage fields in Michigan, gathering pipeline systems in Michigan and Pennsylvania and ownership interests in two interstate pipelines. The two storage facilities in Michigan – combined working storage capacity of 91 billion

cubic feet – operate separately from our regulated gas utility assets, but are well integrated. DTE Gas provides physical operations, maintenance and technical support for the storage facilities and in-state gathering systems.

Gas Storage and Pipelines has more than doubled in net income over the past five years, reflecting tremendous growth in natural gas production and use. Continuing this trend, we are partnering with Houston-based Spectra Energy to develop the NEXUS Pipeline, a 255-mile gas pipeline through Ohio and Michigan that will serve the next generation of natural gas-fueled power plants. The pipeline, pending approval by the Federal Energy Regulatory Commission, is expected to be operational by the end of 2017. During 2016, DTE acquired additional, significant pipeline projects that expand our capacity for gathering and marketing natural gas from Pennsylvania and West Virginia.

Power and Industrial Projects

Our Power and Industrial business provides energy-related products and services nationwide to energy-intensive industrial, commercial and

institutional customers. Its product lines are concentrated in the industrial energy services, renewable energy and environmental controls markets. Industrial energy services include the production of blast furnace coke and pulverized coal for sale to integrated steel producers and the provision of on-site energy services such as waste water treatment, process steam, co-generated power, chilled and hot water, and compressed air to automotive, chemical and consumer products companies and institutions such as hospitals, universities and governmental authorities. In the renewable energy market, the company produces renewable energy from waste-wood and landfill gas for sale to regional electric utility companies and industrial customers. The environmental services business uses a proprietary process to treat coal resulting in reduced environmental emissions when combusted.

Power and Industrial encompasses more than 60 projects in 17 states, employing approximately 700 people. For more information, visit the [DTE Power & Industrial web page](#).

Energy Trading

DTE Energy Trading conducts energy marketing and trading operations, serving primarily utilities, local distribution companies and other marketers. In 2016, the value of our trading volume totaled about \$2.6 billion.

Corporate Values and Priorities

Our values shape the way we think about our company and the way that we work on a daily basis. They highlight the “rules of the road” and guide all of our decisions and actions.

Our values have real power because we routinely live them, act on them – and do so with conviction.

We put the health and safety of people first... and know this responsibility rests with each of us.

We act with integrity and show respect... and understand this defines our company’s character.

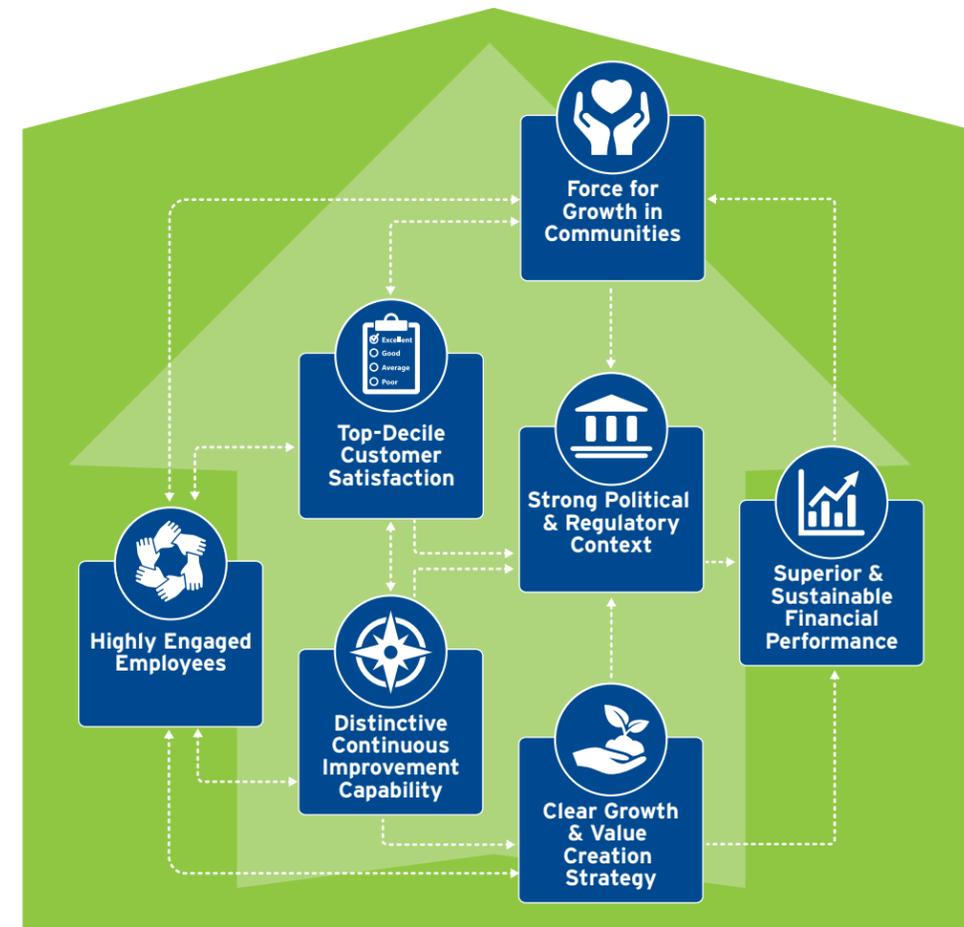
We see our work through the eyes of those we serve... and know that our work is a powerful means to serve others.

We bring our best energy and focus to our work... and are fully engaged and accountable for results.

We believe that improvement is our daily responsibility... and know those we serve have the right to expect that from us.

We play to win as a team... and put the needs of our enterprise first.

We are passionate about the success of our company... and know that its health and growth generate prosperity.



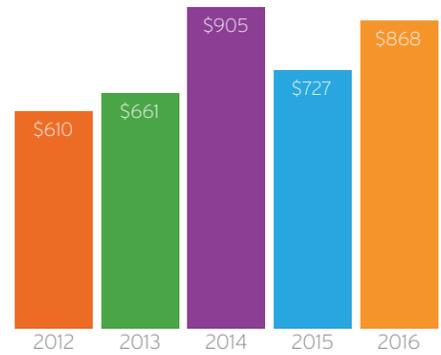
This illustration summarizes DTE Energy’s seven corporate priorities – the strategic drivers that propel our business toward a strong future. In 2016, we added Force for Growth in Communities as a pillar of our corporate strategy. Our success depends upon the growth and prosperity of the customers and communities we serve.

Financial Performance

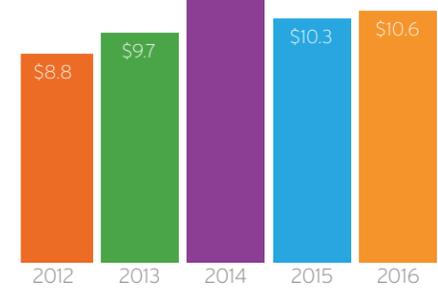
Diluted Earnings Per Common Share (dollars)



Net Income (million dollars)



Operating Revenue (billion dollars)

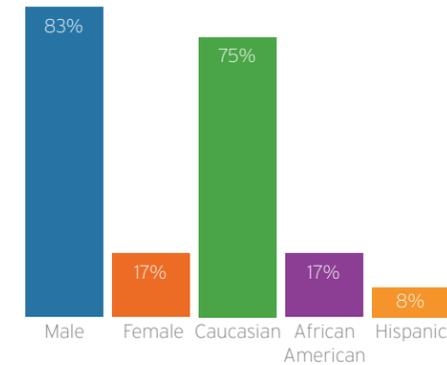


DTE Energy has delivered total shareholder return above the energy company average for the past three-year, five-year and 10-year periods.

Detailed information about our financial performance is available in our Form 10-K filing with the U.S. Securities and Exchange Commission. Visit our [Investor Relations website](#) for more information or [download the Form 10-K](#).

Governance

Diversity of Board Members



We believe a successful business is built on strong leadership and well-managed operations. At DTE Energy, our board of directors is committed to creating long-term value for its shareholders while operating as a responsible corporate citizen. Working toward that goal, the board performs a number of functions for the company following sound governance practices, including:

- Selecting company leaders
- Setting direction and approving strategy for the company
- Oversight of company management
- Regular oversight of the effectiveness of management policies and decisions, including management's development and execution of the company's strategies

We value an independent perspective of the management of our company. Our board is comprised of 11 independent directors, plus our chairman and CEO, the only management director. We hold annual director elections where a majority vote is required for uncontested appointments. All of the board committees are composed exclusively of independent directors and we have a lead independent director elected by the independent members of the board of directors.

To maintain the highest level of integrity, the board of directors and its committees hold annual self-assessments. Executive officers and directors are subject to robust stock ownership requirements. We uphold policies applicable to all company directors, officers and employees to ensure their economic interests are aligned with those of the shareholders. Our board membership reflects a diversity of experience, gender, race, ethnicity and age. Directors also possess the highest personal and professional ethics, integrity and values.

Visit our [Governance web page](#) for more information about our board's oversight and committee structure.

Ethics



At DTE Energy we encourage an ethical culture and our employees are kept grounded by our values. Our emphasis on ethics and values starts with our board of directors and extends throughout the entire company. The DTE Ethics and Compliance Program is designed to promote a culture of integrity, respect and compliance with the law. The DTE Energy Way, our code of conduct, is the highest level of policy for all of our employees. It guides how we behave on the job to ensure our activities are consistent with our values. All employees are trained on our code of conduct. In addition, DTE Energy has a supplier code of conduct to ensure our business partners adhere to the same standards and align with DTE Energy's values.

To promote a culture of ethics and integrity and to help drive supporting behaviors, ethics ambassadors are embedded within business groups across the company. These ambassadors serve as a resource for employees seeking guidance regarding ethical concerns and to assist with ethics-related training and communication.



Our Ethics in Action Program promotes a "speak-up" culture by providing mechanisms for employees, retirees, vendors, customers, shareholders and the general public to report suspected non-compliance or work practices that are inconsistent with our values and standards. In addition to reporting suspected concerns, the system allows you to ask questions or seek guidance. Individuals can make a confidential and, if desired, anonymous report through an independent third party by contacting the on-line Ethics in Action Helpline.

Stakeholders

[Our Stakeholder Engagement Summary Table](#) describes some of the ways DTE Energy communicates with our different stakeholder groups.

Maintaining an open and transparent relationship with our stakeholders is important to our success as a business and a responsible corporate citizen. DTE Energy's stakeholder engagement process involves outreach to people and organizations that may be affected by the decisions we make. The stakeholders with whom we interact may support or oppose our decisions, but regardless of their stance, we believe everyone benefits from the exchange of factual information and open dialogue.

DTE Energy maintains a Community Advisory Council, which involves a rotating group of community members. The Community Advisory Council is a partnership that allows us to gain insight into local perceptions of DTE Energy and provides us an opportunity to improve our relationship with the community. The council also works toward developing programs to better serve the needs of our customers.

DTE's Regional Relations team proactively manages relationships with elected and appointed officials. In partnership with Public Affairs, the team also works with key community stakeholder organizations and nonprofits. They represent DTE through membership and interaction with 45 Chambers of Commerce across Michigan. In addition, DTE executive leaders contribute their expertise and time to the community by serving in 70 board positions for nonprofit organizations throughout our service territory.

Please refer to the [Policy Leadership section](#) of this report for a list of advocacy groups with whom DTE engages.

We investigate and respond to all complaints filed with the Michigan Public Service Commission (MPSC) by customers of DTE Gas and DTE Electric. In 2016, there were 1,827 complaints, compared to 1,967 the previous year. Our approach to all complaints is to resolve the issue and restore our relationship with the customer. The details of complaints received and resolved are shared with the business units so we can learn and continuously improve. Our goal is to have stellar customer interactions each and every time.

- Key Stakeholders:
- Communities
 - Customers
 - Employees
 - Facility Neighbors
 - Government
 - Industry Associations
 - Non-Governmental Organizations
 - Shareholders
 - Suppliers

Stakeholder Engagement Summary

STAKEHOLDER GROUP	TYPE OF ENGAGEMENT	FREQUENCY	TOPICS RAISED	DTE RESPONSE
Communities	Community Advisory Council meetings	Tri-annual (March, July, November)	Customer service & assistance programs	See discussion in the following report sections: <ul style="list-style-type: none"> Diversity and Inclusion Community Support Jobs and Education Neighborhoods Public Safety Driving Economic Progress
	Community Partners meeting	Annual meetings in Southeast Michigan and Greater Michigan	Community outreach (organizations, events, partnerships)	
	External Organization Partnerships	Periodically throughout the year	Jobs & employment (training, access, hiring process)	
	(Nonprofits, Chambers, Associations, Clubs attending/supporting events & programs)	Regularly throughout the year	Political involvement (lobbying, advocacy) Diversity and inclusion	
	Volunteering (Board service, events, long-term programs)	Regularly throughout the year	Economic development (entrepreneurship, small business support)	
Neighborhood stakeholder meetings	Quarterly	Energy efficiency Reliability and infrastructure Public safety Neighborhood development		

Customers	DTE website	Updated regularly	Customer satisfaction	See discussion in the following report sections: <ul style="list-style-type: none"> Measuring Utility Customer Satisfaction Reliability and Infrastructure Serving Our Customers Technology and Innovation Cybersecurity Energy Affordability Driving Economic Progress Green House Gas Emissions Transformation of Electric Generation Renewable Energy Energy Efficiency
	Billing statements and messaging	Monthly	Cybersecurity	
	Press releases and local media	Regularly throughout the year	Economic development Energy affordability	
	Customer feedback via online comments and phone hotline	Continuous dialogue	Energy efficiency Greenhouse gases	
	Account management for large commercial & industrial customers	Continuous dialogue	Reliability and infrastructure	
J.D. Power survey	Twice annually	Renewable Energy Safety		

Employees	Company intranet (Quest)	Updated regularly	Community assistance	See discussion in the following report sections: <ul style="list-style-type: none"> Safety Employee Engagement Diversity and Inclusion Health and Wellness Cybersecurity Community Support Transformation of Electric Generation Environmental Leadership (all subsections)
	Training events	Ongoing throughout the year	Cybersecurity	
	Town Hall meetings	Regularly throughout the year	Diversity and inclusion	
	Employee feedback via online comments	Continuous dialogue	Employee engagement	
	Gallup engagement survey	Annual	Safety	
	Volunteerism	Ongoing throughout the year	Environment	
	Month of Caring	Annual		
	Employee Energy Groups	Monthly		
Performance reviews	Annual			

Facility neighbors	Press releases and local media	Regularly throughout the year	Air emissions	See discussion in the following report sections: <ul style="list-style-type: none"> Safety Reliability and Infrastructure Community Support Public Safety Driving Economic Progress Transformation of Electric Generation Renewable Energy Environmental Leadership (all subsections)
	Community meetings associated with specific facility projects or events	Periodically as needed	Community assistance Economic development Habitat and biodiversity Reliability and infrastructure Renewable Energy Safety Waste management	

STAKEHOLDER GROUP	TYPE OF ENGAGEMENT	FREQUENCY	TOPICS RAISED	DTE RESPONSE
Government (local, state, federal)	Attendance at state agency meetings and hearings	Continuous dialogue	Community assistance	See discussion in the following report sections: <ul style="list-style-type: none"> Safety Measuring Utility Customer Satisfaction Reliability and Infrastructure Technology and Innovation Cybersecurity Energy Affordability Public Safety Driving Economic Progress Energy Policy Leadership Climate Change (all subsections) Environmental Leadership (all subsections)
	Attendance at meetings and hearings with federal regulators and policymakers	Continuous dialogue	Customer satisfaction Cybersecurity	
	Volunteer events	Regularly throughout the year	Economic development Energy affordability	
	Press releases and local media	Regularly throughout the year	Energy efficiency	
	Facility tours for legislators	Regularly throughout the year	Greenhouse gas emissions Reliability and infrastructure Renewable Energy Safety Environment	

Industry associations	Attendance at regular meetings and conferences. For example:	Regularly throughout the year (monthly, quarterly and annually)	Air emissions Cybersecurity Energy efficiency Greenhouse gases Habitat and biodiversity Reliability and infrastructure Renewable Energy Safety Waste management	See discussion in the following report sections: <ul style="list-style-type: none"> Reliability and Infrastructure Cybersecurity Technology and Innovation Climate Change (all subsections) Environmental Leadership (all subsections)
	<ul style="list-style-type: none"> Edison Electric Institute Nuclear Energy Institute American Gas Association Interstate Natural Gas Association of America Michigan Manufacturers Association Michigan Chamber of Commerce Detroit Regional Chamber 			

Environmental groups	Attendance at regular meetings and conference, including:	Regularly throughout the year	Air emissions Energy efficiency Greenhouse gases Habitat and biodiversity Renewable Energy Waste management	See discussion in the following report sections: <ul style="list-style-type: none"> Reliability and Infrastructure Cybersecurity Technology and Innovation Climate Change (all subsections) Environmental Leadership (all subsections)
	<ul style="list-style-type: none"> The Nature Conservancy Wildlife Habitat Council Detroiters Working for Environmental Justice Southwest Detroit Environmental Vision 	Ongoing discussions around specific topics of concern to environmental groups related to DTE Energy activities	Continuous dialogue on a project or case-by-case basis	

Shareholders	Investor calls	Quarterly	Greenhouse Gas emissions	See discussion in the following report sections: <ul style="list-style-type: none"> Safety Reliability and Infrastructure Climate Change (all subsections) Our Company (all subsections)
	Press releases	Periodically throughout the year	Reliability and infrastructure	
	DTE Investor Relations website	Updated regularly	Renewable Energy	
	Investor Relations Day	Annual	Safety Financial performance	

Suppliers	Supplier Meetings, Symposiums, Executive Reviews	Weekly, monthly, quarterly and/or annually	Greenhouse Gas emissions Reliability and infrastructure	See discussion in the following report sections: <ul style="list-style-type: none"> Safety Reliability and Infrastructure Driving Economic Progress Transformation of Electric Generation Renewable Energy Waste and Recycling
	Supplier scorecards	Weekly, monthly, quarterly and/or annually	Renewable Energy Safety Financial performance	